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February 27, 2020

PT Pintar Inovasi Mandiri
Grand Akasia A11
Jalan H. Rekan, Pondok Benda
Pamulang 15416
Indonesia

Attn: Acep Supriadi

Dear Acep

Appointment of PT. Pintar Inovasi Mandiri (PIM)

Pivotel Satellite Pty Limited (Pivotel) has the necessary authorization from Globalstar Inc. (Globalstar) and Iridium Llc. (Iridium) to provide Globalstar and Iridium Products and Data Services.

Subject to local regulatory requirements, Pivotel has non-exclusive distribution rights and authorization from Globalstar (manufacturer of SmartOne Solar terminal) and EMA d.o.o. (manufacturer of Iridium Bluetraker VMS) to distribute both products and associated services in Indonesia.

In accordance with these rights, Pivotel hereby appoints PT. Pintar Inovasi Mandiri (PIM) as a certified Service Provider to sell and distribute SmartOne Solar and Bluetraker terminals and Tracertrak platform services in Indonesia.

We look forward to working with PT. Pintar Inovasi Mandiri to develop and grow the VMS market in Indonesia.

Kind Regards
Pivotel Satellite Pty Limited

Brian Heaven
Head of Product